

# SHIPO

*Annual Report 2014*

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## ABBREVIATIONS

<b>CI</b>	Connect International
<b>COWSO</b>	Community-Owned Water Supply Organisation
<b>CSO</b>	Civil Society Organisation
<b>CSR</b>	Corporate Social Responsibility
<b>GRL</b>	Green Resources Ltd.
<b>HIV/AIDS</b>	
<b>LRTT</b>	Limited Resources Teacher Training
<b>Ltd.</b>	Limited
<b>MAMMIE</b>	Mawengi, Mlangali and Milo Integrated Education Project
<b>MUS</b>	Multiple Use of Water Services
<b>NGO</b>	Non-Governmental Organisation
<b>NJODINGO</b>	
<b>NJOREGO</b>	
<b>RWSN</b>	Rural Water Supply Network
<b>SACCOS</b>	Saving and Credit Cooperative Society
<b>SHIPO</b>	Southern Highlands Participatory Organisation
<b>SIDO</b>	Small Industries Development Organisation
<b>SMART</b>	Sustainable, Market-based, Affordable and Reliable Technologies
<b>SNV</b>	Netherlands Development Organisation
<b>TAPP</b>	Tanzania Agricultural Productivity Program
<b>TaWaSaNET</b>	Tanzania Water and Sanitation Network
<b>TZS</b>	Tanzanian Shilling
<b>VETA</b>	Vocational Education and Training Authority
<b>WASH</b>	Water, Sanitation and Hygiene
<b>WDMI</b>	Water Development & Management Institute

## FOREWORD



### Foreword from Board Chairperson

The issue of poor economy at family level in many African communities is an important subject to look into. Based on this fact, Southern Highlands Participatory Organisation (SHIPO) has been working hard to see that these poor village communities raise up their income through better use of their potential resources within their environment. In this regard, SHIPO is continuing its yearlong efforts to introduce SMART technology training for young people.

SHIPO believes that economic living standard of poor people in rural areas can only be raised through the application of Self-supply technologies rather than depending on conventional technologies which are too expensive and cannot be maintained without support from the Tanzanian government and big international developmental organisations.

SMART Technologies are low-cost technologies for water supply meant for multiple-use at family level. They can sustainably improve the food security at family level because they are cheap and can be repaired by family members themselves or by locally based technicians. Shallow hand-dug wells or manually drilled tube wells, installed with hand pumps can serve the purpose.

Proper selection of improved latrine technologies for people in rural areas is of equal importance. The double vault latrines can serve the hygiene purpose while providing fertilizer to the family for their gardens and farms to produce organic products for good health.

In 2014, SHIPO has continued to work hard to introduce different types of low cost SMART Technologies through the SMART Training Centre. SHIPO would appreciate so much when local and international developmental organisations and other people of good heart join hands through funding the establishment of strong market-based supply chains for SMARTechs, so that more people can be served with these products in as short a time as possible.



### Program Manager Forewords

In 2014 has been an interesting year for SHIPO. While consolidating our position and involvement in the WASH sector we established ourselves better than ever in the Education sector.

We continued to have more than 20 programs funded either by donors with a big focus on contribution from the communities or funded via private companies that wish to benefit or compensate and learn how to work with rural communities close to their operations.

In the WASH sector, we accept that Self-supply technologies are often more sustainably maintained than communal structures. That is why most our work in the WASH sector takes departure in cost-efficient WASH products at household level. In our communal gravity and pumping systems we focus systematically on the establishment of strong supply organisations. We acknowledge that any water from a source close to a household will be used not only for drinking but also to increase food security, economic gain and to improve health status. This is often referred to as Multiple Use of Water Services (MUS).

In 2014, we started a new large-scale program with 20 Primary schools in Ludewa District. The program draws on all our expertise within Education and we have taken a holistic approach to educational development. Together with the School Communities, District Authorities and 3 donating partners, SHIPO drew up a 3-year education program in 3 Wards of Ludewa. We call the program the MAMMIE Project, which stands for Mawengi, Mlangali and Milo Integrated Education Project.

In 2014, we maintained stable growth in terms of turnover, staff and number of partner organisations. It is important for SHIPO to have a stable network with which to share. We are starting to use a new version of our Monitoring and Evaluation system, SMARTinfo, which will capture SHIPO's results better than before as well as those results produced by the entrepreneurs we have trained in the private sector. This is sure to receive lots of focus as we continue our efforts into year 2015 to improve the livelihoods of poor people in Tanzania based on their own needs, priorities and capacities.



# INTRODUCTION

SHIPO is a Tanzanian NGO based in Njombe. SHIPO was registered in May 2001, with the Ministry of Home Affairs, under the Society Ordinance Act of 1954 by 10 members. The initial development of SHIPO was pioneered by three members; Mr. Walter Mgina, Mrs. Ester Mgina-van Vugt and Mr. Protas Mwanyika. SHIPO was provided with a certificate of Compliance No 1629 on 27th September 2005 under the Non-Governmental Organisation Act 2 Sect. 11(3) of Act 24 of 2002. SHIPO grew bigger and moved, in December 2007, to its own premises on the Songea Road.

Over the years, SHIPO has built lead expertise within the Water, Sanitation and Hygiene (WASH) and Education Sectors with an eye on issues pertaining to Sustainable Agriculture and Natural Resource Management. SHIPO specializes in developing the private sector by promoting local technologies that are affordable and effective to poor households; most technologies are fitted for Self-supply on household level. We call them SMART technologies. Moreover, SHIPO continues the implementation of communal, piped water schemes with a strong focus on establishing powerful supply organisations.

SHIPO advocates on WASH and Self-supply technologies to be included in government policies.

SHIPO assists organized groups and communities to help themselves in their efforts to raise their living standards and alleviate poverty; we call this self-help and self-awareness. Based on community requests and initiatives, SHIPO links with donating partners in the same sector.

In all our projects, SHIPO insists on local communities being the main contributor to labour, local materials, cash contributions, advice, maintenance and operations. SHIPO assists in the implementation of a community project through supervision and quality assurance using our skilled Engineers, Community Development Officers and Masons. Community involvement at the start of all projects is a stronghold for SHIPO's implementation. It is evident that without a strong belief in this principle, SHIPO would not have grown to the size it is today and projects would not have lasted so long after completion. This principle aims at providing a sense of OWNERSHIP and RESPONSIBILITY in the communities thus ensuring the SUSTAINABILITY of the projects implemented.

The SHIPO SMART Training Centre is a unit of SHIPO that trains CSOs, NGOs, Companies, government institutions and other interested parties in SMART Technologies. By training and utilising the existing private sector, SHIPO SMART Training Centre ensures a natural supply of trained individuals in a market of approved and safe products that benefit the poorest communities in Tanzania and abroad.

## **Vision of SHIPO**

*To obtain sustained improvement in the living standards of poor people in Tanzania.*



# Mission Statement

## Mission Statement

To contribute effectively to sustained improvements through increased self-awareness and facilitation of projects, based on the priorities, needs and capacities of people and other stakeholders and through facilitation of private sector development.

## Values

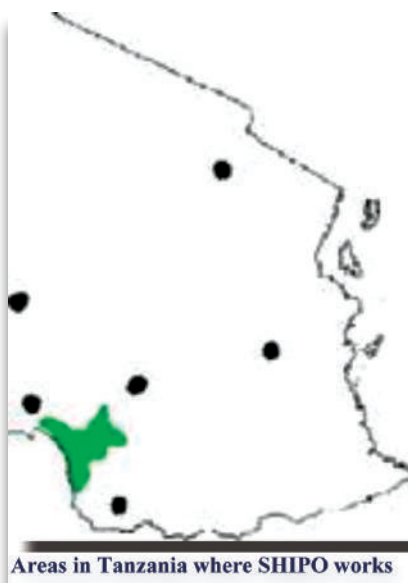
Ownership (Commitment, Co-operation, Participation & Contribution)

Pride (Honesty, Integrity & Purpose)

Good Governance (Accountability, Transparency and good Decision-making).



**SHIPO HEAD OFFICE NJOMBE**



Areas in Tanzania where SHIPO works

SHIPOs operation area is not limited to the areas close to its location. Implementation is focused on the Southern Highlands but training efforts and consultancies extend to all regions of Tanzania and abroad. Internationally,







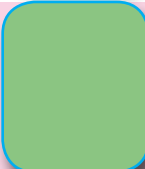
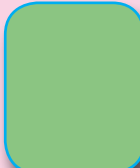


*Areas where SHIPO have been working around different countries in Africa*

SHIPO has undertaken consultancies in 9 different African countries. In 2014, SHIPO SMART Centre trained WaterAid staff in Sierra Leone, Dorcas in Mozambique and visited visiting Mzuzu SMART Centre in Malawi.

## THE BOARD

SHIPO Executive Board comprises of eight members with different backgrounds from business and finance to agriculture, law and planning. The Board meets ordinarily after each quarter and, when the need arises, to discuss the strategic vision as well as the overall planning and running of the organisation. In 2014, SHIPO Board was also deeply involved in setting up the large-scale Education Project - MAMMIE - in Ludewa.

Name	Function	Years in Board	Gender	Occupation	Picture
Mr. Protas S. Mwanyika	Chairman and Founder Member	14	Male	Farmer	
Mrs. Ester Mgina-van Vugt	Founder Member	14	Female	Program Manager	
Mr. Walter Mgina	Founder Member	14	Male	WASH Consultant	
Hnr. Pindi-Chana	Member, political representative	7	Female	MP, Vice Minister	
Mr. Nicodemus Widambe	Member, legal Advisor	3	Male	Lawyer	
Mr. Luno Mponji	Member, Advising on government linkages	3	Male	Business Man	
Mrs. Frida Sigalla	Member, Advising on Finance	3	Female	Accountant	
Mr. Andambike Kyome	Member, Planning advisor	3	Male	Planning Officer	



## READING GUIDE:

SHIPO started implementing projects in Ludewa and Njombe Districts in May 2001. Since then, SHIPO has managed to support various communities to implement more than 120 projects of different sizes in all of Tanzania within WASH, Education, Health and Natural Resource Management.

To easily understand the project portfolio of SHIPO in 2014, we have divided all our projects into two main categories: 1) WASH and 2) EDUCATION. Under the WASH category we have subdivided the projects into two sections: 1.a) SMART Centre Projects dealing with SMART WASH technologies fit for Self-supply on household level and 1.b) WASH projects for communal use.

## CATEGORY 1: WASH

For 14 years, SHIPO has been involved in the implementation of projects in Water supply, Sanitation and Hygiene, both on a large- and small scale.

All projects under the cost-efficient WASH technologies for Self-supply at household level are categorized under Category 1.a. and all communal systems, including piped water schemes and common water storage facilities, etc., are categorized under Category 1.b.

### CATEGORY 1.a: WASH for Self-supply

In 2014, All activities in this category focused on establishing a sustainable supply chain for WASH technologies in Tanzania. The main focus was on strengthening existing businesses and developing a strong private sector in Tanzania supplying affordable WASH technologies for Self-supply. We call it SMART Technologies and it is our SMART Training Centre that coordinates the projects in this category. Many different technologies fit under this category and SHIPO has developed a whole catalogue of SMART technologies. In 2014, the main SMART technologies used in SHIPO programs were:

### Manual Drilling Techniques



With the SHIPO drilling method, tube wells down to 45 meters can be drilled in favourable soil conditions. The method provides a more reliable well than if hand dug because it is drilled deeper. Also, there is a security aspect of not falling into the well during and after the construction. Manual drilling is much cheaper than the highly mechanised drilling needed for deep boreholes.

◀ *SHIPO's drillers on one of the areas working for the bore hole*



## Rope Pump Technology

SHIPO is the first Organisation to bring the rope pump technology to Tanzania. For more than 12 years, rope pumps have been promoted as a local technology. The rope pump is just one out of many pump types, but has advantages due to its reparability and the fact that it uses only local and affordable materials. The rope pumps are rapidly being taken up by many different societies with different income levels. Most of them are lower to middle income households who are in high need of simple and affordable technologies to access water.

Various SHIPO projects have had an element of constructing wells with rope pumps in different parts of Tanzania and out of Tanzania. Through SHIPO programs, 47 rope pumps were installed in 2014, while the private producers trained by SHIPO have sold and installed many more privately.



*Family members fetching water from the rope pump*

## Low Cost Rainwater Harvesting Technologies

This is one of the options that SHIPO uses to make sure that the community is getting water. The technology itself is not widely spread in the Njombe area, but SHIPO is trying to demonstrate to people that they can use this technology to get enough water from rainfall. SHIPO has constructed several 1m<sup>3</sup> tanks at household level and in 2014 a 50m<sup>3</sup> water tank was constructed in Saja ward, Igomba Primary School serving 324 students and 5 teachers to improve their hygiene and sanitation status. The technology has proved helpful to the area and SHIPO hopes that the community will adopt the ideas the area is very dry.

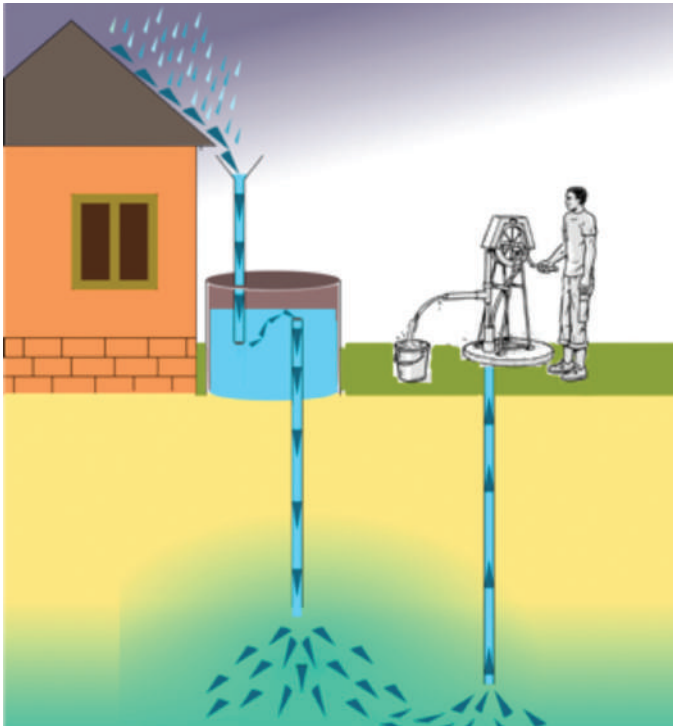


*Low cost water tank*

The best place to store water is in the ground. If you take water out of the ground you should also put water back into the ground. That is why a range of Groundwater recharging systems have been developed by SHIPOs network of committed practitioners. SHIPO has taken up a number of these technologies.



Many more SMART technologies are offered for training by SHIPO and include drip irrigation for smallholders and various options for household water treatment. SHIPO has developed a catalogue that consists of many of these different products which are used to train other companies and organisations etc.



*Water recharge System*



*Water filter machine*

5 different SMART technologies are illustrated in this figure. Simply rainwater from the roof is collected by a gutter system (1) and is collected in a small water storage tank (2). The overflow of the water tank runs into a tube recharge system (3) that replenishes the ground water near the manually drilled tube well (4). The clean groundwater is pumped up by a rope pump (5).

### **Financial Approaches on the Ground**

For SMART technologies fit for Self-supply, SHIPO used to subsidise the products for poor households. We are now trying to find out if it is possible to market and sell the SMART Technologies without a subsidy. Either the client pays upfront or the client is provided with a financial incentive to purchase. One financial incentive is to let the client purchase the product with microfinance.

### **The Revolving Funds Program**

In the Revolving Funds Program at SHIPO, we work through the established SACCOS microcredit banks. SHIPO tries to provide financial incentives for low-income households to purchase a WASH Product from a trained supplier in order to reach large numbers of people. The program was introduced in 2012, and tested for two years, before starting again in 2014. The low-income household client gets a loan from the SACCOS at only 8% interest. In 2014, in this program, SHIPO managed to construct 21 wells with rope pumps and 1 latrine. SHIPO is collaborating with different SACCOS in Njombe (Makambako) and Mufindi (Mafinga).

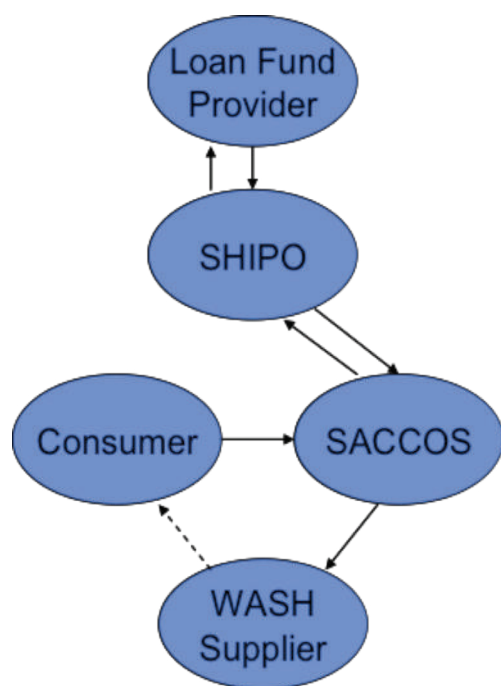


Figure xx: The Loan Fund Provider provides funds to SHIPO who makes an amount available to each participating SACCOS bank. A loan request by Consumer is assessed by the SACCOS and if granted a contract is signed and a voucher for the amount given to Consumer. A trained supplier installs the product wanted by the Consumer; upon acceptance by Consumer and SHIPO, he receives a payment voucher from consumer and gets paid the money by the SACCOS upon delivery of the voucher. Consumer pays the full amount + an interest back to the SACCOS bank in a number of instalments. The SACCOS keeps the interest and pays the nominal amount back to SHIPO who eventually pays the full nominal amount back to the loan fund provider.

### Selling Training Consultancies

During the year 2014, the SHIPO SMART Training centre significantly scaled-up its training activities in different provinces of Tanzania as well as internationally. Two International trainings on manual drilling and rope pump production and installation were implemented in Sierra Leone and Mozambique in partnership with WaterAid and Dorcas, respectively. With sponsorship from Swiss Skat foundation and in collaboration with the Tanzanian parastatal Small Industries Development Organisation (SIDO), a new training for local entrepreneurs, who market Self-supply solutions in water and sanitation, was organised at SHIPO premises. Twenty participants from eight different workshops attended this training that involved three weeks of technical training and one week of business Management and Marketing Skills training.

Also in 2014, the SHIPO SMART Training Centre embraced the Multiple Uses of Water Services (MUS) approach by promoting the use of water low-cost Self-supply technologies for productive purposes e.g. irrigation, chicken farming and bee keeping. The MUS approach was tested in a program with the American organisation, Winrock International. In this regard, SHIPO initiated the supply chain of low cost drip irrigation kits by importing them from India to Tanzania. The idea was to make the product available for local entrepreneurs to sell along with other Self-supply solutions. Now a program to demonstrate these productive uses of water has been planned for 2015 in collaboration with Winrock International. This program will promote the use of drip irrigation systems along with hand dug wells and locally produced pumps at household level. It will also emphasise the productive uses of water at household level to try to strengthen the current demand for water and sanitation Self-supply solutions.

### Selling Other Consultancies

The SHIPO SMART Training Centre has trained drilling groups in Tukuyu, Mbeya, Iringa, Kilombero, Babati, Karatu, Moshi, Mkuranga, Dar es Salaam and Unguja Regions for the Tanzanian Agricultural Productivity Program (TAPP). 51 wells for irrigation were realised with the work of local trainees in the aforementioned regions. Implementation of the TAPP project represents a milestone for the SMART Training Centre due to its large scale, technical complexity and the many logistical resources required. It was also the first time the SHIPO SMART Centre organised a continued training program in multiple regions, and at the same time, assumed responsibility for delivering a high number of hand dug/-drilled wells to farmer groups for irrigation purposes. This was challenging since every region presented different geological conditions and technical challenges for hand drilling. Also because wells used for irrigation required much higher water yields than those wells aimed at domestic use.





## CATEGORY 1.b: COMMUNAL WATER SUPPLY SYSTEMS

SHIPO acknowledges that different options of water supply suit different conditions and communities. This is why in 2014, in addition to the Self-supply technologies, SHIPO also completed two main systems for communal supply viz. a gravity-fed water system in the village of Nundu, and a pumping scheme in each of the villages of Ibumila and Ikando.

SHIPO not only assisted in the construction of these water schemes but also made sure that every society getting water was also educated on how to sustain the project for the benefit of their current and future society. We put a very big effort on sustaining the environment around the schemes in order to secure the sources and assure the availability of water at all times.

SHIPO makes sure that it does not bring any threat to communities through water but that it does bring future good health. To make sure that the community is getting good health, SHIPO trains the beneficiaries of the water projects on hygiene and sanitation issues. SHIPO also builds structures of hygiene and sanitation like toilets at schools, health centres and some community houses.

### Gravity Schemes

SHIPO is gaining huge experience in designing and implementing gravity-fed water supply systems. SHIPO made a total of 7 systems, and in 2014 completed the piped system in the village of Nundu only 10 km from Njombe Town. Nundu gravity scheme serves x people. The system consists of a double-sourced intake, a main feeder line, a storage tank and a distribution system to 5 sub-villages. Meanwhile, a supply organisation was established for continuous management and maintenance of the system. Key people in the village were trained in sanitation and hygiene through the CLTS approach.



*Nundu water gravity scheme*



### Pumping Schemes

Also in 2014, SHIPO completed the water supply scheme in the two villages of Ibumila and Ikando. This system gets its water from a protected intake area from where water is pumped up into a raised tank. From this tank two different distribution networks serve the two villages.

Ibumila-ikando Pumping Scheme serves more than 4000 people with water. Ibumila-Ikando Pumping Scheme was supported by WaterAid Tanzania and is being implemented hand-in-hand with the District Authorities.





*- Ibumila raised tank  
constructed during the  
project*

### **Water Management and System Maintenance**

In all communal water projects in which SHIPO is involved, we make sure that structures work for a long time and are properly serviced. SHIPO is using the Water Management Act of 2009 to ensure that every water project has a water managing entity for the project to run for long time. These entities are called Community-Owned Water Supply Organisations (COWSOs). In 2014, SHIPO worked with the Dutch organisation SNV in Tanzania to create and strengthen COWSO's in the five villages of Matembwe, Wanginyi, Lupembe, Igombola and Luanzali. COWSOs work in many areas concerning water. In short, they are watchmen for everything that happens in or is linked to water. This form of water management embraces both the environment around the systems and the facilities, e.g. Tanks, pipes, taps, etc.

## CATEGORY 2: EDUCATION

The other main category of SHIPOs projects uses all our efforts to improve the education sector of Tanzania. Some health related activities have been put under this category, as there is also a strong element of education when we address health issues in the communities.

### MAMMIE

In September 2014, SHIPO started implementing a 3-year integrated education project in three wards of the Ludewa District. MAMMIE stands for Mawengi, Mlangali and Milo Integrated Education Project. The project is being implemented in 20 rural Primary Schools in the Ludewa District and has 4 main components being: Educational quality improvement, Water hygiene and sanitation status, nutritional status and learning environment. The project includes a range of crosscutting issues such as gender, child rights, HIV/AIDS and reproductive health.

The project is being implemented with the Ludewa District Authorities and the school communities and is mainly funded by the Italian International NGO, WeWorld, as well as 2 other donating agencies from the Netherlands and USA.

### Education Training and Experience Sharing

In 2014, SHIPO received 24 Teachers from the UK-based LRTT, an organisation dedicated to delivering high quality, sustainable teacher training by working closely with partner organisations, in this case, SHIPO. Teachers from LRTT shared with local teachers in Njombe Region different methodologies regarding teaching. Having teachers from different areas of Njombe Region and teachers from the UK made the experience a good one for all. It was also a good chance for Tanzanian teachers to acquire new knowledge for the country's education system. SHIPO used this opportunity as an NGO to give support to the government by hosting the event and identifying and recruiting teachers.



*LRTT team*





### Secondary School Dormitories

SHIPO is building structures in different Schools. In 2014, the construction of girl dormitories for Mundindi Secondary School continued. Next year the boys' dormitories will start. The dormitories have a unique design approved extraordinarily by the District Authorities and they are provided with furniture and solar lighting. The dormitories are designed also to serve disabled students.



*One of dormitories built with SHIPO*

Also in Mapanda, Mufindi District, SHIPO continued structures for girls' dormitories in Kihansi School. The structures were initiated by our UK-based partner, LYRA and the Tanzanian-based company Green Resources Ltd. However, construction was put on hold for a while but SHIPO has since been contracted to complete the structures.

### Other School Structures and Community Halls

With our long time partner, the Tanzanian forestry company Green Resources Ltd., we are in the process of constructing several school structures such as class rooms, teacher housing as well as Community Halls where remote communities can meet. A process with Green Resources Ltd. to make most efficient use of their CSR funds, accompanies these many projects.

### Dispensaries

In 2014, SHIPO started working in collaboration with the Lipokela community, the coffee producing company Olam/AVIV Tanzania and Songea District Council to build a community dispensary, to serve more than 3,000 people of the village. The

experience gained from several previous projects, where we used the newest government designs to provide the best service to the rural communities, is being used to construct this dispensary. As with all other SHIPO projects, these dispensaries will be built by the communities themselves with supervision and quality assurance by SHIPO.

### Home Based Care of Orphans and Vulnerable Children

Individuals and small organisations in the Netherlands help orphans and vulnerable children to live a dignified life. SHIPO has coordinated this project in the villages of Manga and Mahongole for many years now. We have followed individuals and orphaned children through childhood with psychosocial support. The children now know that they are not alone in their situation. SHIPO is continuing the work with the children in Manga, who have now grown older and are able to choose between various career paths, either through the local CSO, sewing clothes, through the business of growing and selling avocados, or through scholarships for secondary and college education. Other children selected through a series of set criteria are supported with scholarships.






*- One of Students supported with OVC project*

# PARTNERS AND DONORS

A number of organisations and companies supported SHIPO in 2014 to contribute to our task of raising living standards of poor people in Tanzania.

Logo	Name	Project Categories	Funding Category
	Connect International	WASH Self-supply and Communal supply and Education	International
	Aqua for All	WASH Self-supply and communal supply	International
	Winrock International	WASH Self-supply and communal supply	National
	WaterAid, Tanzania	WASH Self-supply and Communal supply	National
	Skat Foundation	WASH Self-supply	International
	Volkart Foundation	WASH Self-supply	International
	ZH2O	WASH Self-supply	International
	Water Right	WASH Self-supply	International
	Rabobank Foundation	WASH Self-supply	International
	Foundation Waterhelp	WASH Self-supply	International
	TAPP	WASH Self-supply	Private Sector
	Vopak	WASH Communal supply	International
	SNV	WASH Communal supply	National
	ACRA-CCS	WASH Communal supply	National
	Foundation Karibu Tanzania	WASH Communal supply and Education	International
	Wilde Ganzen	WASH Communal supply and Education	International
	Green Resources Ltd.	Education	Private Sector
	Liliane Fund	Education	National
	WeWorld	Education	National



	LYRA	Education	International
	LRTT	Education	International
	StichtingEndelea	Education	International
	StichtingHeijmerink-Reith	Education	International
	Share4More	Education	International
	StichtingLudewa	Education	International
	NessunoEsclusoOnlus	Education	International
	Olam/Aviv Tanzania Ltd	Education (/health)	Private Sector
	Community of Lipokela	Education (/health)	Private Sector

## OTHER NETWORKS AND ALLIANCES

### Partnerships

SHIPO works with like-minded organisations working in similar areas of operation as SHIPO both locally and internationally. Among these organisations we find Msabi in Ifakara, SEMA in Singida, IDYDC in Iringa, Mzuzu SMART Centre in Malawi, Winrock International based in Morogoro and many more. In 2014, SHIPO maintained a healthy relationship with all these partners.

### Membership and Networks

SHIPO has been a long time member and co-founder of the TaWaSaNET, which is a network of organisations working with WASH issues in Tanzania. SHIPO is also a member of a number of other umbrella organisations for NGO's in Njombe, e.g. NJODINGO for the district and NJOREGO for the region. The aim of these organisations is to bring together all member NGO's in Njombe District/Region to discuss issues, which bind them together such as relationship to government authorities, and policies guiding the implementation in the two levels of administration. SHIPO is also member of the AKVO Network as well as the Rural Water Supply Network (RWSN) hosted by Skat Foundation in Switzerland. Together with our Dutch partner, Connect International (CI), SHIPO is a member of the SMART Centre Network that encompasses organisations in various African countries all working with SMART technologies.

### Government Authorities

SHIPO always works with the relevant government authorities from village level through district and regional level to national level. A close cooperation is necessary with all government authorities in Njombe, Ruvuma, and Iringa Regions due to SHIPOs strong presence in the Southern Highlands. Also the Basin Offices, Ministry of Water, WDMI, SIDO and VETA are government authorities with whom we work in close collaboration.



# FINANCIAL PERFORMANCE 2014

## INCOME

The total income for SHIPO in 2014 was 1,028,759,405 Tanzanian shilling (TZS) and is divided into three main sources; International funding, National funding and own sources from private sector projects.

### International Funding

International funding is funding coming from organisations, governments and companies based abroad. In 2014, international funding amounted to a total of TZS 438,601,903 and came from donors and sponsors mainly in the Netherlands, Italy and Switzerland.

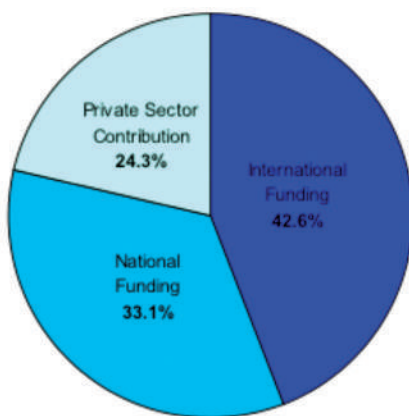
### National Funding

National funding is funding from organisations, government and companies in Tanzania. In 2014, national funding amounted to a total of TZS 340,725,436 and came from donors and sponsors either fully based in Tanzania or with a representation or office in Tanzania.

### SHIPO Private Sector Projects and other Contributions

A number of SHIPO projects are not classic donor financed, but projects offered by SHIPO to the private sector. This encompasses trainings, sales of water filters, the renting of office space and conference facilities, etc. In 2014, funds from these sources amounted to a total of TZS 249,432,066.

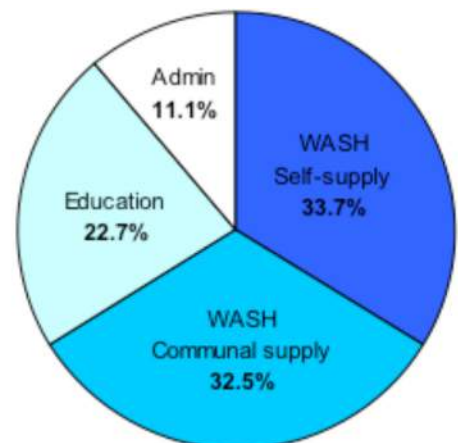
The total income can be illustrated in the following pie chart.



Total Income 2014 in three funding categories

## EXPENSES

The total expenses of SHIPO in 2014 were TZS 909,992,422. Expenses are divided into the WASH and EDUCATION categories. The WASH category is further subdivided into expenses for Self-supply SMART technology projects and expenses for communal WASH projects. There was a relatively equal percentage spend in the three different project categories. A total of TZS 101,570,572 was spent for administration 2014.








Distribution of total expenses in main project categories

The following pie chart illustrates how the funds were spent in the three project categories and administration.

## BALANCE



The balance of TZS 118,766,983 is due to the transfer of project funds to SHIPO in 2014 that are to be spent for project expenses in 2015.

# HUMAN RESOURCES 2014

<i>Name</i>	<i>Function</i>	<i>Picture</i>
<i>Morten Van Donk</i>	<i>Program Manager</i>	
<i>Oygen Mwalongo</i>	<i>Deputy Program Manager, Head of Administration and Human Resources</i>	
<i>Chistopher Mwigune</i>	<i>Manager of Technical Department</i>	
<i>Eliud Kyando</i>	<i>Manager of Community Development Department</i>	
<i>Amos Amon</i>	<i>Financial Contrroller</i>	
<i>Anthony Delefa</i>	<i>Water Engineer</i>	
<i>Vincent Mgina</i>	<i>Technical Officer</i>	
<i>Hongera Kigodi</i>	<i>Technical Officer</i>	
<i>Masagasa</i>	<i>Technical Officer</i>	



<i>Name</i>	<i>Function</i>	<i>Picture</i>
<i>Bonaventura Mdamu</i>	<i>Community Development Officer</i>	
<i>Neema Ahad Makwati</i>	<i>Community Development Officer and Revolving Fund Coordinator</i>	
<i>Nuru Afredy Basyagile</i>	<i>Community Development Officer</i>	
<i>Upendo Yamba</i>	<i>Community Development Officer</i>	
<i>JavierMaillo Martin</i>	<i>MAMIE Project Coordinator</i>	
<i>Venance Lulukila</i>	<i>Community Development Officer</i>	
<i>Zawadi Mwasenga</i>	<i>Community Development Officer</i>	



<i>Name</i>	<i>Function</i>	<i>Picture</i>
<i>Julius Zephrine Njunwens</i>	<i>Community Development Officer</i>	
<i>Hovokela Ngoss Sanga</i>	<i>Community Development Officer</i>	
<i>Maria Shendu</i>	<i>Accountant</i>	
<i>Rudia S. Sendama</i>	<i>Secretary</i>	
<i>Abdul Kasimba</i>	<i>Accountant and Storekeeper</i>	
<i>Jackson Kidava</i>	<i>IT Officer</i>	



<i>Name</i>	<i>Function</i>	<i>Picture</i>
<i>Amos J. Mgaya</i>	<i>Mason</i>	
<i>Angelus J. Mgaya</i>	<i>Mason</i>	
<i>Felix P. Lukowo</i>	<i>Mason</i>	
<i>Isaac Mgina</i>	<i>Mason</i>	
<i>Marcus Mhagama</i>	<i>Mason</i>	
<i>Ibrahim J. Masonfa</i>	<i>Mason</i>	
<i>Peter</i>	<i>Mason</i>	
<i>Benson Mgombela</i>	<i>Driver</i>	
<i>Beatrice Mwanyika</i>	<i>Office Attendant</i>	

<i>Name</i>	<i>Function</i>	<i>Picture</i>
<b>Eugenia Kimaro</b>	<b>Smart Centre Coordinator</b>	
<b>Eelco Van Pal</b>	<b>Smart Centre Coordinator</b>	

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